4.1. Central Module

4.1.1. Business Hierarchy Management

* DB House is Connected with CE Area.
* One CE can maintain one or more DBH

4.1.2. Customer/ DB Management

1. DB House Create.

2. DB House Employee: 1. DB Operator.

2.PSR.

3. Delivery Man

4.1.3. Outlet Management

**Distribution (Channel) Hierarchy**

4.1.5. Sales Force Management

**Geo Hierarchy**

**Sales Hierarchy**

4.1.7. Product & Price Management

**4.2. Mobile Application Module**

4.2.1. Route wise Sales Order

Select Outlet

(Showing All Outlet of selected Sub-Route in Mobile)

Select SKU

And give order qty

Get PCS Price from Bundle Price

And get trade promotion Information

Remove Selected SKU

Save Order

Go to Next Outlet for order

**Server**

Order data send to server

4.3. DB House Operation Module

4.3.3. Inventory Management (challan & Product)

Select Order Date

Select PSR

Get Order

Search to get Order date

**No Order Data**

Check Stock

Edit Order Or Insert Stock from Primary

Save Challan

[Update Challan number in Order and Order status change to Transit,

Deduct from Current Inventory and Add as a book stock]

**Stock Available**

Stock not Available

Order Delivery Complete

Confirm Delivery

[Update Challan to delivery and Order status change to Delivery

Update Book stock and current Inventory]

Note:

# Trade Promotion free will deducted from current stock

# Booked stock never used without challan confirmation.

Add Extra Qty

Order update after Delivery

Delivery qty less than or equal to booked Stock

Update Order

No

yes

4.3.5. Mobile Sales/ DBH Order Management

**Ready Sales**:

**Select Order Type (Ready Sales)**

Select PSR

Select Sub-Route

(Showing All Sub-Route of selected PSR)

Select Outlet

(Showing All Outlet of selected Sub-Route)

Select SKU

And give order qty

Get PCS Price from Bundle Price

And get trade promotion Information

Remove Selected SKU

Save Order As Delivery

Qty Deduct from Inventory

Get Next Outlet

Check Inventory

Inventory Short

Inventory OK

Note:

#In Ready Sales No need to create Challan.

# Qty Order Save as delivery and Inventory deduct from Stock

# Trade Promotion Will Impact.

**Regular Sales:**

**Select Order Type (Regular Sales)**

Select PSR

Select Sub-Route

(Current Date Sub-Route of selected PSR as per Route plan)

Select Outlet

(Showing All Outlet of selected Sub-Route)

Select SKU

And give order qty

Get PCS Price from Bundle Price

And get trade promotion Information

Remove Selected SKU

Save Order

Get Next Outlet

Note:

# In Regular Sales need to create Challan.

# Trade Promotion Will Impact.

For inventory Check and

Order confirmation

**Office Sales:**

**Select Order Type (Office Sales)**

Enter Name

Select SKU

And give order qty

Get PCS Price from Bundle Price

And get trade promotion Information

Remove Selected SKU

Save Order As Delivery

Qty Deduct from Inventory

Get Next Outlet

Check Inventory

Inventory Short

Inventory OK

Note:

# In Office sales No need to create Challan.

# Qty Order Save as delivery and Inventory deduct from Stock

# Trade Promotion will not Impact.